



Loans

for Professional Residential Real Estate Investors



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Our Services







LOAN AMOUNT

Min: \$50,000

Max: \$5,000,000

PROPERTY COUNT • Min 1, Max 2

TERM LENGTH

12 months, Up to 18 at Lender Discretion

Up to 75% of the lower of land value or purchase price/60% if unpermitted, plus 100% of construction

MAX LTC • Max 85% of total project costs

 LTC Catch Up Draw to raise initial advance to 75% at approval of required plans/ permits post-closing

MAX LOAN TO ARV • Up to 70%

FICO • 620 Midscore

 Previous real estate experience required: 1-2 Ground ups

EXPERIENCE

 GCs if experience if permits tie to Ground ups

 Guarantors with no experience permitted on a case by case . basis

RECOURSE • Full Recourse

Minimum 30% ROI

PROFIT TEST • If fail, must pass 1.20 DSCR test on a market 30-year FRM

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Experienced DEVELOPER PROGRA

3+ SIMILAR PAST PROJECTS **RESIDENTIAL 1-4 UNITS**

LOAN AMOUNT

Min: \$50,000

Max: \$5,000,000

PROPERTY COUNT • Min 1, Max 10

TERM LENGTH

12 months, Up to 24 at Lender

Discretion

Up to 75% of the lower of land value or purchase price/60% if unpermitted, plus 100% of

construction

MAX LTC • Max 90% of total project costs

 LTC Catch Up Draw to raise initial advance to 75% at approval of required plans/ permits post-closing

MAX LOAN TO ARV • Up to 75%

FICO

620 Midscore (680 for

developments)

 Previous real estate experience required: 3+ similar Groundup builds + heavy rehabs with expansion. Professional

deveopment / builder.

 Guarantors with no experience permitted with experienced guarantor that meets the above

experience criteria

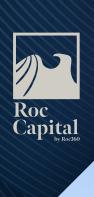
RECOURSE • Full Recourse

PROFIT TEST

EXPERIENCE

Minimum 30% ROI

• If fail, must pass 1.20 DSCR test on a market 30-year FRM





No DSCR

PURPOSE

To provide bridge financing on a property that was recently renovated or constructed and is currently/soon to be listed for sale

Min: \$75,000

LOAN AMOUNT • Max: \$1,500,000 / larger loans allowed at lender discretion

TERM LENGTH

 12 months, up to 18 at lender discretion

PROPERTY TYPES

Single Family/2-4 Unit/ Townhomes/PUD/Warrantable Condos

MAX LTC

85% of purchase price + verified completed capex if property owned < 6 months

MAX LTV

 700 FICO: 70% if property owned > 6 months

• 660-699 FICO: 65% if property owned > 6 months

MINIMUM DSCR • N/A

FICO • Minimum 660

PROPERTY CONDITION • C2 or better

COLLATERAL

Property value within 90th percentile of market

RESTRICTION • No rural, exotic, or unique properties





Stabilized BRIDGE

DSCR Exit

PURPOSE

To provide bridge financing on a property that is currently rented or soon to be rented, but is not yet ready for permanent financing

LOAN AMOUNT

Min: \$75,000

Max: \$1,000,000 for SFR, \$2,000,000 for 2-4 Unit / larger loans allowed at lender discretion

TERM LENGTH

• 12 months, up to 18 at lender discretion

PROPERTY TYPES

Single Family/2-4 Unit/ Townhomes/PUD/Warrantable Condos

MAX LTC

85% of purchase price + verified completed capex if property owned < 6 months

MAX LTV • 70% LTV

FICO • Minimum 660

MIN DSCR • N/A

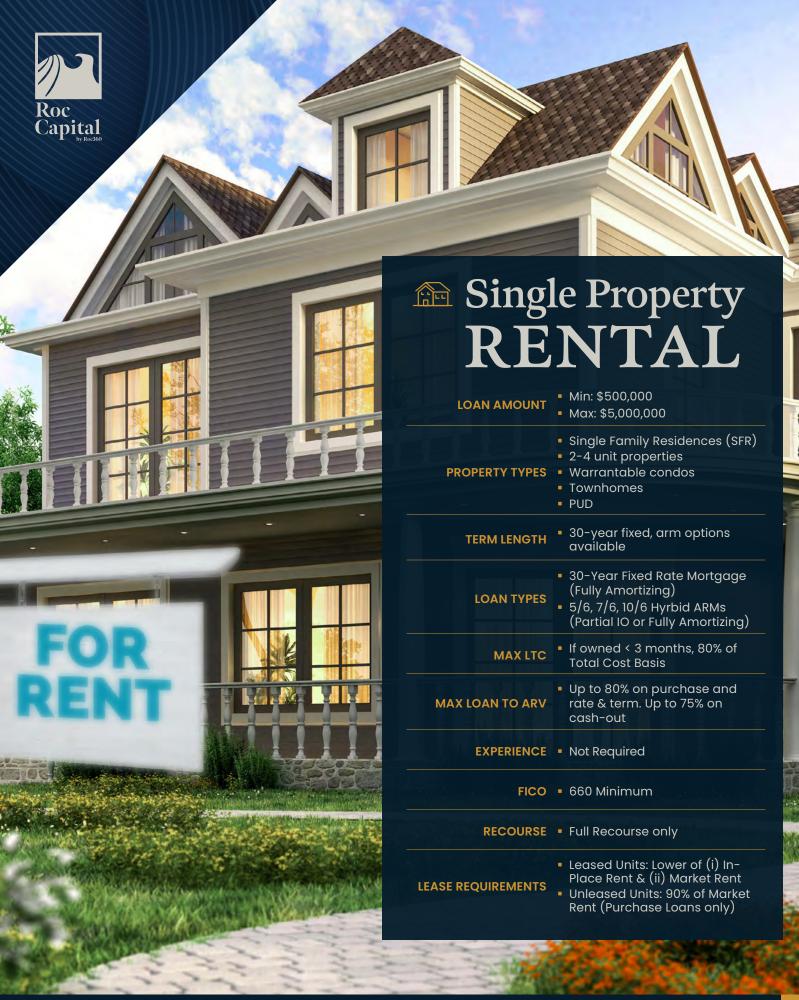
CONDITION

PROPERTY • C4 or better with no deferred maintenance

COLLATERAL **RESTRICTION**

No rural, exotic, or unique properties

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Rental PORTFOLIOS

LOAN AMOUNT

- Min: \$250K
- Max: \$50MM

Non-Owner Occupied:

- Single Family Residences (SFR)
- **PROPERTY TYPES**
- 2-4 unit properties
- Warrantable condos
- Townhomes
- PUD

TERM LENGTH

30-Year term, Fixed Rate Mortgage (Fully Amortizing) 5/6, 7/6, 10/6 Hybrid ARMs (Partial IO or Fully Amortizing)

LOAN TYPES

- 30-yr Fixed Rate Mortgage (Fully Amortizing)
- 5/6, 7/6, 10/6 Hybrid ARMs (Partial IO or Fully Amortizing)

MAX LTC

- Up to 90% of purchase price
- Up to 100% of rehab costs

MAX LOAN TO ARV • Up to 70%

FICO

- 660 (for portfolios at or under \$2MM and 10 properties)
- All other portfolios: 680

RECOURSE

- Non Recourse with 'bad-boy' carveouts and Pledge of Equity of Borrowing Entity
- Minimum Occupancy Rate of 90% by Unit Count

LEASE REQUIREMENTS

- Leased Units: Lower of (i) In-Place Rent & (ii) Market Rent
- Unleased Units: 90% of Market Rent (Purchase Loans only)



Our Services



WHITE LABEL TABLE FUNDING

We fund your borrower at the closing table in your company brand and entity name so that you can focus more on origination and less on raising capital.



FULL BACK OFFICE SUPPORT

From underwriting, closing, and funding to loan servicing, Roc Capital's platform dramatically increases your business operations capacity, enabling you to become a lending powerhouse.



FULL TECHNOLOGY SUITE

Our web portal and mobile app allow you to securely submit and price deals, check your borrower's credit and background, and follow the status of your loans throughout their lifecycle.



CONCIERGE SERVICE

Dedicated relationship managers and chat rooms attended by key decisionmakers to provide you instantaneous feedback and support.



360 EXPERIENCE

We are vertically integrated offering property insurance, title insurance, appraisals, and preferred pricing at national home improvement retailers to help streamline the loan funding process and offer benefits to your borrowers.

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At this time, we are unable to lend in Minnesota, North Dakota, Oregon, South Dakota, Utah, and Vermont.

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